NOTES ON THE FOUR MAIN PERSONALITY TYPES

	concrete	*abstract*
utilitarian	**GUARDIAN** **SJs**	**RATIONAL** **NTs**
cooperative	**ARTISAN** **SPs**	**IDEALIST** **NFs**

Traits of Temperament and Character

Communication	**Concrete**	**Concrete**	**Abstract**	**Abstract**
Character ***Implementation*** ***Intellect***	**Guardian** Cooperative Logistical	**Artisan** Utilitarian Tactical	**Rational** Utilitarian Strategic	**Idealist** Cooperative Diplomatic
Subgroups	***Inspector** ***Supervisor** ***Nurturer** ***Provider**	***Crafter** ***Doer** ***Composer** ***Performer**	***Mastermind** ***Fieldmarshal** ***Architect** ***Inventor**	***Counselor** ***Teacher** ***Healer** ***Champion**
education **preoccupation** **vocation**	Commerce Morality Material	Artcraft Technique Equipment	Sciences Technology Systems	Humanities Morale Personnel
Orientation **Present** **Future** **Past** **Place** **Time**	Stoicism Pessimism Fatalism Gateways Yesterday	Hedonism Optimism Cynicism Here Now	Pragmatism Skepticism Relativism Intersections Intervals	Altruism Credulous Mysticism Pathways Tomorrow
Self-Image	Dependable Beneficent Respectable	Artistic Audacious Adaptable	Ingenious Autonomous Resolute	Empathetic Benevolent Resolute
Value Being **Trust** **Yearn for** **Seek** **Prize** **Aspiring**	Concerned Authority Belonging Security Gratitude Executive	Excited Impulse Impact Stimulation Generosity Virtuoso	Calm Reason Achievement Knowledge Deference Wizard	Enthusiastic Intuition Romance Identity Recognition Sage
Social Role ***Mating*** ***Parenting***	Helpmate Socializer	Playmate Liberator	Mindmate Individuator	Soulmate Harmonizer